

Is ValueLink® right for you?

ValueLink®

In this tough economy, many organizations are being asked to do more with fewer resources. While supply expenses represent 25–30 percent of total hospital spend it is no wonder hospitals are seeking ways to lower costs through efficiencies in their supply chains.*

For over 20 years, hospitals have looked to ValueLink® to provide the industry leading point-of-use distribution. This streamlined inventory management service still works to reduce costs in storage, maintenance, and distribution of supplies. Optimize your resources and extend your supply chain by eliminating extra cost and multiple re-distribution points within the hospital.

See for yourself:

How can you be sure it is the right fit for you? Take this short quiz. If you answer yes to most of these questions, ValueLink® may be what you need. If you are interested in learning more about ValueLink®, visit GMB-ValueLink@Cardinalhealth.com or contact your local Cardinal Health sales consultant for more information.

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| Cost | Is your annual spend at least \$1.5 million |
| | Do you have a significant need to reduce supply expenses? |
| | Do your transactions cost on average less than \$30 per line? |
| | Do pricing inaccuracies result in unproductive time spent in purchasing and accounts payable? |
| | Is your facility currently using storage space that could be used as a revenue-generating space? |
| Quality | Do you experience high clinical staff turn over? |
| | Are you faced with the daunting task of reducing your inventory? |
| | Are your nurses currently dissatisfied with the current level of product availability? |
| | Would you like to reduce your on hand inventory to generate cash flow? |
| | Does your staff on average pick less than 30 lines per hour? |
| Operational efficiency | Are your clinicians satisfied with current product availability? |
| | How do you measure product availability? |
| | Is your inventory in need of a one-time cleanup and ongoing management? |
| | Are you being asked to do more with fewer resources? |
| | Do you have a need for weekend staffing? |
| | Are you cramped for inventory storage space? |
| | Do you have annual inventory turns of 12 or less in your store room? |
| Do you have an under-utilized off-site storage facility or warehouse? | |



ValueLink® benefits:

- Inventory reduction
- Capacity and space utilization
- Reduced freight spend on direct shipments through OptiFreight®
- Reduced touch-points
- Optimized par inventory
- Increased product availability at the point of use
- Increased satisfaction of clinical staff

*“By using ... ValueLink®, the hospital is able to buy in the **lowest unit of measure**. This is cost avoidance for the facility and is a key factor in reducing the amount of expired products. With the economic environment that is hovering over most hospitals in the North East and the decrease in staff employees, any product that can save time and money is one this hospital would strongly endorse.”*

**Susan McKean, Materials Manager
St Luke's Cornwall Hospital**

*Enabling Long Term Value Added Partnership in the Healthcare Industry, Jorge Oliviera, June 2005

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