

# Balance cost containment with patient care and physician preference

## Presource® Products and Services

*Let our experienced team show you ways to save money while maintaining high-quality patient care.*

### Clinical and Logistical Reviews

Our clinical team helps you drive cost savings through consolidation, standardization and utilization reviews. Our clinicians work with your team to validate the appropriate pack or module for each procedure, identify procedures that may benefit from supply consolidation and identify product standardization opportunities.

### Preference Card Management...delivering measurable results

Through our preference card engagement, our experienced clinical team assesses your existing preference card system and process to ensure your top surgical procedure preference cards contain accurate and consistent information. Key benefits include: reduced product waste and returns, improved case pick process, improved staff satisfaction and improved charge capture.

Our logistics managers help you reduce costs through process improvement and improved inventory management. They analyze your inventory and help you set appropriate par levels, evaluate storage utilization, make recommendations to improve charge capture and identify cost savings opportunities through practice and process changes.

### Key Benefits

- Cost savings through increased standardization and consolidation
- Labor savings through productivity
- Improved inventory management
- Reduced waste and returns
- Improved charge capture

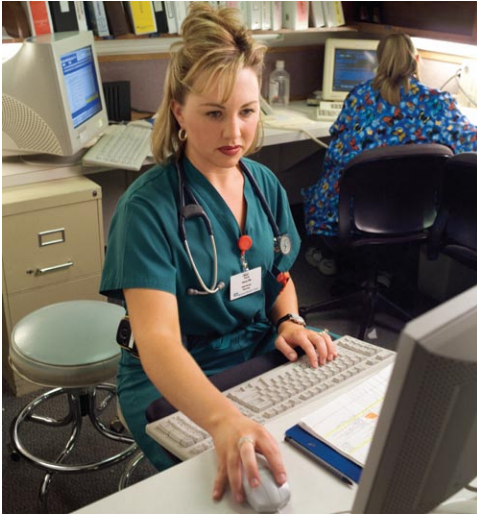


We understand cost containment is essential, but balancing responsible cost reduction with patient care and physician preference can be a challenge.

With **Presource®** Procedure Pack Solutions, you can standardize and consolidate supply usage and more efficiently manage your inventory to keep costs down.

Our pack program specialists and clinicians work with you to ensure your packs contain exactly what you need and nothing more, maximizing value and minimizing waste.





## PackManager®

### Procedure pack management at your fingertips

Our on-line decision support tool gives you the visibility needed to manage your **Presource®** procedure pack program. PackManager® provides detailed, up-to-date information and even allows you to request changes to your custom procedure packs right from your workstation. In addition, the savings-opportunity module helps you identify ways to standardize and lower the cost of your procedure pack program across your entire facility.

#### Key Benefits

- Cost savings through increased standardization
- Improved inventory management
- Ability to see the value **Presource®** has helped drive in your facility

## The PreferredChoice<sup>SM</sup> Program

The PreferredChoice<sup>SM</sup> program contains high-quality components that are manufactured by Cardinal Health or one of our strategic supplier partners. The program provides you with an opportunity for cost savings and improved patient and practitioner safety.

Through a one of a kind database, we will help you find cross references for:

- Product alternatives that help improve safety
- Clinically-acceptable component alternatives for commonly used products, which will drive economic value

#### Key Benefits

- Improved patient and practitioner safety
- Cost savings


## Select Parts Base

This one-of-a-kind program offers you the opportunity to choose from a limited selection of components (approximately 2500) to configure your custom sterile procedure kits. The select parts base offers a mix of national branded and Cardinal Health manufactured components, enabling you to achieve a level of customization while driving standardization and cost savings.

#### Key Benefits

- Cost savings
- Increased standardization

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