

Yavapai Regional Medical Center

Presource® Procedure Pack Solutions



"Presource® PBDS literally saved us. During our OR renovation, we couldn't have functioned without it..."

David Icenhower
Director of Materials Management
Yavapai Regional Medical Center
Prescott, Arizona

"Our facility was being renovated to make way for six new ORs. During construction, we were going to lose 75 percent of the space normally used for storage and case picking. How in the world were we going to continue to meet case demands under those extreme conditions? I have to hand it to our **Presource®** sales rep. When she heard what we were up against, she not only took the initiative to suggest a solution, but she also oversaw every step of its implementation."



David Icenhower, director of materials management at Yavapai Regional Medical Center, tells how a temporary challenge turned into a lasting solution thanks to the *Presource*® brand Procedure Based Delivery System®:

"You might think we were crazy to undergo construction and transition to a new pack program at the same time. But I have to say, I've been through numerous conversions in my career, and this one was the smoothest by far. I was impressed with the way the *Presource*® professionals came in with a well thought-out and executed plan. From analyzing our supply flow to putting mechanisms in place to continuously monitor results, they were extremely analytical and thorough. In the end, Yavapai Regional got much more than a means to cope with inventory and case pick issues during the renovation. With *Presource*® PBDS, we got efficiencies we never thought possible and a cost-effective program we still use today."

The following are just a few examples of the documented outcomes generated within 12 months of program implementation:

Program generated savings of \$100,219

By observing procedures, *Presource*® clinicians were able to standardize and consolidate disposable surgical supplies, resulting in significant monetary savings. Ultimately, 41 components were removed from inventory and 6 major/general packs were replaced with 17 PBDS modules containing up to 90 percent of the disposables needed.

Program modifications saved an additional \$60,210

Nine months after implementation, the *Presource*® team assessed the program and recommended additional product and clinical changes which generated even more cost savings. This measure and adapt phase is an ongoing process used to validate program efficacy and identify new savings opportunities.

Total touch points reduced by 97 percent

Analysis of the case pick process and supply chain flow revealed 438,942 manual interactions with supplies over the course of a year. With PBDS modules, that number was reduced to just 14,460 touch points.

OR revenue increased by \$58,009

PBDS modules saved the medical center an average of 7.5 hours each week in operating room set up/breakdown time – time that was spent performing more surgeries.

OR technician labor hours reduced by 54 percent

In addition, nursing time was reduced by 13 percent. PBDS streamlined the case pick process, resulting in a reallocation of OR labor (particularly for weekend coverage and add-on procedures). It also made for faster case picks – what once took 2 days, is now done in one.



Customer Profile

Medical Facility

Yavapai Regional Medical Center
Prescott, Arizona

Facts and Stats

- 135 beds
- 6 operating rooms
- 5,000 surgical procedures performed annually
- 10,000 hospital stays annually
- Specialties include general surgery, orthopedic, spine, OB/GYN


"We are proof that PBDS works just as well for a regional facility as it does for a major metropolitan hospital."

David Icenhower

Director of Materials Management
Yavapai Regional Medical Center

For more information or to create your own measurable results, please contact your *Presource*® Products sales representative or customer service at 1.800.964.5227.

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